

University	"Constantin Brâncuși" University of Tîrgu-Jiu
Faculty	Faculty of Economics and Business Administration
Department	Management Marketing si Administrarea afacerilor
Position Title List	4
Position	Professor
Disciplines in the Curriculum plan	- <i>Commercial Economics</i> - <i>Economics of Services</i>
Scientific field	<b>Economics</b>
Job description	<p>Post professor, position 4, Department of Management, Marketing and Business Administration. The subjects of the post structure found in the curriculum plans of undergraduate study programs of the faculty. Given the A.R.A.C.I.S. standards regarding the ratio of students / number of teachers and share of permanent teachers of the institution in total number of teachers in the position title list it is necessary a competition for the post of professor, position 4.</p> <p>Also ,the subjects from the mentioned post structure are mandatory specialized disciplines for career trening of future graduates of undergraduate programs, this being another reason for requiring that the activities of teaching and seminars should be conducted by a titular teacher of the institution who is well prepared both in terms of teaching and scientific research</p>
Responsabilities	<p>The teaching norm (Job disciplines):</p> <p>Commercial Economics – 2 hours of teaching activities and 4 hours seminars</p> <p>Economics of services - 2 hours of teaching activities and 4 hours seminars</p> <p>Consultationn hours -2 hours</p> <p>Evaluation Activities - 2 hours</p> <p>Guidance of license papers – 2 hours</p> <p>Guidance of Master’s theses - 2 hours</p> <p>Research activities - according to Education Law no. 1/2011 and job description, which will be established as an annex to the labor contract.</p>
Remuneration	3066 Ron
Publication date in the Official Journal	28.04.2015
Start and end time of application	28 April 2015 - 24 June 2015
Date, day and hour of lecture	10 July 2015, Friday, 11 o’clock
Lecture place	Faculty of Economics and Business Administration , Room B110, Str. Victoria 24, Târgu-Jiu, Gorj
Dates of competition including lecture and courses	10 July 2015

Date of results announcement	10 July 2015
Start and end time of exam appeal	11-15 July 2015
Topics for the Faculty position	<p><b>For candidates coming from higher education is verified the fulfillment of the minimum standards for the position of professor in accordance with OMEN no. 4204/2013 and Methodology for occupying teaching and research positions in "Constantin Brancusi" University of Targu Jiu.</b></p> <p><b>Candidates coming from outside higher education take an examination consisting in a public lecture in the presence of the competition commission , with the following topics:</b></p> <p><b>Discipline: Commercial Economics</b></p> <p><b>Themes</b></p> <ol style="list-style-type: none"> <li>1. Trade activity: The concept of trade, Commercial landmarks, Functions of trade, Commercial services</li> <li>2. Trade and merchant: Acts of commerce, Merchant</li> <li>3. Organization of commercial activity: Legality, Diversity of forms of ownership, Free enterprise and competition, Association, Trade specialization, Diversity of organizational forms and contents of trade activity, Activity area, Ensuring consumption and consumer protection, Environmental protection, Restoring and maintaining environmental balance</li> <li>4. Wholesale trade: The role and place of wholesale commerce, Wholesale trade functions, Typology wholesale trade activity,</li> <li>5. Retail Trade, Content of the activity, Economic role and functions of retail trade , Typology of retail trade , Structure of forms of sale used in retail trade,</li> <li>6. The concept of consumer and his behavior in the purchasing process</li> <li>7. Consumer protection, Concept of consumer protection , Principles for achieving consumer protection, Institutional framework on consumer protection</li> <li>8. Commercial staff, Characteristics of working process in the trade , Number and structure of trade personnel, Staff correlation with the volume of economic activity; Material and technical basis of trade ,General considerations on technical and material trade basis , Material and technical base of retail, Technical and material basis of wholesale trade</li> </ol> <p><b>Bibliography</b></p> <ol style="list-style-type: none"> <li>1. Chirică Lefter, Trade and Commercial Economy, Economic Publishing House, Bucharest, 2009</li> <li>2. Ion Criveanu - Trade Economy,, "Universitaria Publishing House, Craiova, 2010</li> <li>3. Costea, C., Săseanu, A., Economy of internal and international trade, Ed.Uranus, Ed. II improved and enlarged, Bucharest, 2009;</li> </ol>

	<p>4. Costea, C., Trade company in the market economy, Uranus Publishing House, Bucharest, 2004.</p> <p>5. Flavius Meghișan – Commercial Economy , Sitech Publishing House, Craiova, 2012</p> <p>6. Patriche, D., Basis of Trade, Economic Publishing House, Bucharest, 2004.</p> <p>7. Patriche, D., Economics of Trade, Economic Publishing House, Bucharest, 2004</p> <p>8. Patriche, D, Policies, programs, techniques and trade operations, Economic Publishing House, Bucharest, 2004.</p> <p>9. Popescu, Manoela; Ionascu, Viorica, Basics of trade. Bucharest: Oscar Print, 2006;</p> <p><b>Subject: Economics of services</b></p> <p>Themes:</p> <ol style="list-style-type: none"> <li>1. Services –an area of human activity and economic theory</li> <li>2. The distinction between goods and services</li> <li>3. Characteristics of services</li> <li>4. The knowledge society, the new economy and services</li> <li>5. Dematerialization of activities, and new type of growth and economic development</li> <li>6. Economic sector of services</li> <li>7. The scope and classification of services</li> <li>8. The services market: supply and demand for services</li> <li>9. Services for Companies</li> <li>10. Services for population</li> <li>11. The services, standard of living and quality of life</li> <li>12. Leisure and services</li> </ol> <p><b>Bibliography</b></p> <ol style="list-style-type: none"> <li>1. Angelescu C, D Jula, Cetina I - Development of services for the population and leisure, Politics Publishing House Bucharest, 1989;</li> <li>2. Ana Bobirca - Services in dematerialized economy, ECONOMIC Publishing House, Bucharest 2010</li> <li>3. Cristiana Cristureanu - International Transactions in intangible economy, CH BECK Publishing House, Bucuretti 2009</li> <li>4. Mihaela Funaru - International trade with services, CH Beck Publishing House, 2013</li> <li>5. Minciu R – Economy of services , Uranus Publishing House, Bucharest, 1997</li> <li>6. Maria Ionciță –Economy of services, Uranus Publishing House, Bucharest 2002</li> <li>7. Stere Stavrositu – Management of the quality of services and hospitality in restaurants, calitatii serviciilor si ospitalitatea in restaurante, gastronomy hotels, HORS COLLECTION Publishing House, 2014</li> </ol>
Description procedure for the	The framework methodology of the contest in order to

Competition	<p>apply for teaching and research positions in the higher education approved by Government Decision No. 457 of 04.05.2011, with all further corrections, the National Education Law no. 1/2011 and Methodology for applying for teaching and research positions within "Constantin Brâncuși " University of Tîrgu-Jiu.</p>
List of papers	<p>In order to take part in the contest and to apply for a teaching position, the candidate must supply a detailed file containing the following documents:</p> <p>A1. The application form, signed by the candidate accompanied by a statement on his own responsibility regarding veracity of the information submitted in the file;</p> <p>A2. Proposal of university career development of the candidate both from teaching and scientific point of view; the proposal shall be drawn up by the applicant, shall include up to 10 pages and is one of the main criteria to separate candidates;</p> <p>A3. Curriculum vitae of the applicant in writing/electronic format which should include information on: studies, diplomas, professional experience and workplaces, research and development projects where he/she was a director of the project and obtained the grants, if there are such projects or grants, and specifying the source of funding, the amount of financing and the main publications or patents results; awards or other items for the recognition of the applicant's scientific contributions;</p> <p>A4. List of scientific papers of the candidate in writing/electronic format which will be structured as follows: complete list of scientific papers out of which the extract of 10 scientific papers considered by candidate to be the most relevant to his/her professional achievements, which are included in electronic format in the file and which can be found in the other categories from the list of the candidate's scientific papers; thesis or doctoral theses; invention patents and other industrial and intellectual property titles (if appropriate); books and chapters in books; articles/studies in extenso, published in journals of the main international scientific flow; publications in extenso published in scientific volumes of the main international conferences, other scientific works and contributions or creative artistic works;</p>

	<p>A5. Statement of standards of fulfillment requirements for the contest and/or job position;</p> <p>A6 Certified copy of doctoral diploma and if the original doctoral diploma is not recognized in Romania, the certificate of its recognition or equivalence;</p> <p>A7. A summary of maximum one page in Romanian and English of the doctoral thesis;</p> <p>A8. Personal statement of the applicants that they are not in any circumstances of incompatibility laid down in Law 1/2011, the Law of National Education and the Framework Methodology issued at national level;</p> <p>A9. Copies of other diploma attesting candidate studies: high school diploma paper or certificate of recognition, license diploma or certificate of recognition, master degree or certificate of recognition;</p> <p>A10. Transcripts of records, supplements of diploma papers or school situations issued for each cycle of studies;</p> <p>A11. Copy of the identity card;</p> <p>A12. In the case that the applicant has changed his name, copies of documents evidencing the change of name - certificate of marriage or proof for the change of name;</p> <p>A13. Medical certificate attesting that the candidate is able to carry out educational activity;</p> <p>A14. A maximum of 10 publications, patents or other works of the candidate, in electronic format, selected and considered to be the most relevant of his/her professional achievements;</p> <p>A15. Proof of the fee payment for taking part in the contest. If there are works that are not available in electronic form or cannot be scanned (music or theatrical performances, paintings, etc.) records or photos of these could be attached.</p> <p>A CD/DVD or other electronic format must be attached to the contest file with all its content scanned in order to be transmitted to the Commission.</p>
Address where the competition file will be sent	"Constantin Brâncuși" University of Târgu-Jiu, no. 30, Unirii Street, Tîrgu-Jiu, Gorj County
Commission	
Methodology	<b>Load files with .doc, .docx or PDF. The maximum size of a file is 10MB.</b>